



Wood use for Energy Experiences and Perspectives

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Pellet Fuels Institute (PFI)

A North American trade association promoting energy independence through the efficient use of clean, renewable, densified biomass fuel.

- » Currently 140 member companies
- » Fuel Manufacturers
- » Equipment Suppliers

Austria – a very small country in Europe

- » 8 million inhabitants
- » 47% forest cover
- » 3.9 mill hectares (1% of US forest cover)
- » 61% spruce, 9% beech, 9% pine, 7% larch
- » 50% forest owners < 200ha, 22% > 200 ha, 16% national forest



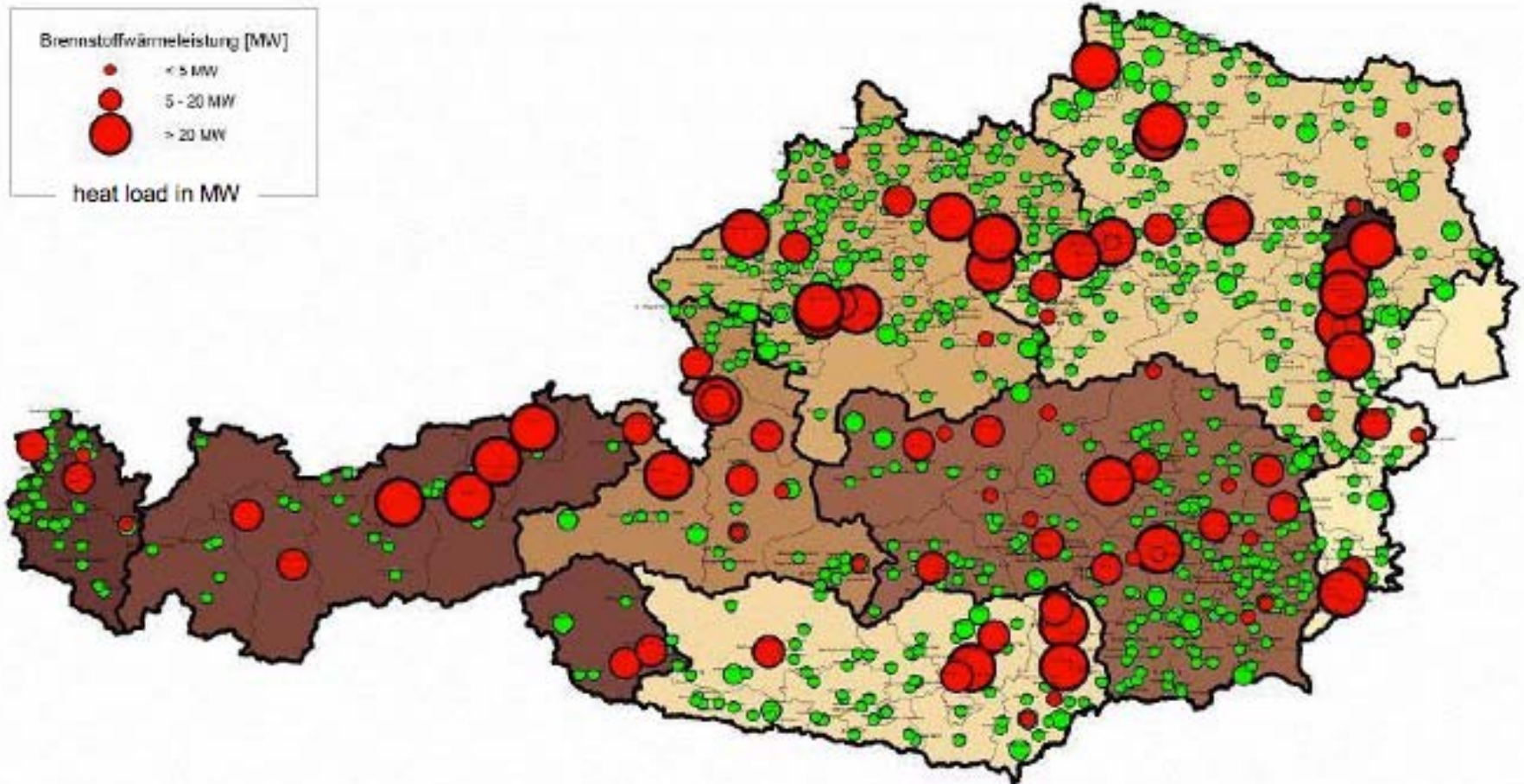
The Austrian experience with wood energy

- » Wood use for energy can become very significant!
- » 13% of Austria's entire energy demand is covered by wood – approx. 10 Mill. cords annually
- » 20% of all new installed residential boilers use wood fuels
- » Austrian pellet production capacity 1.1 million tons

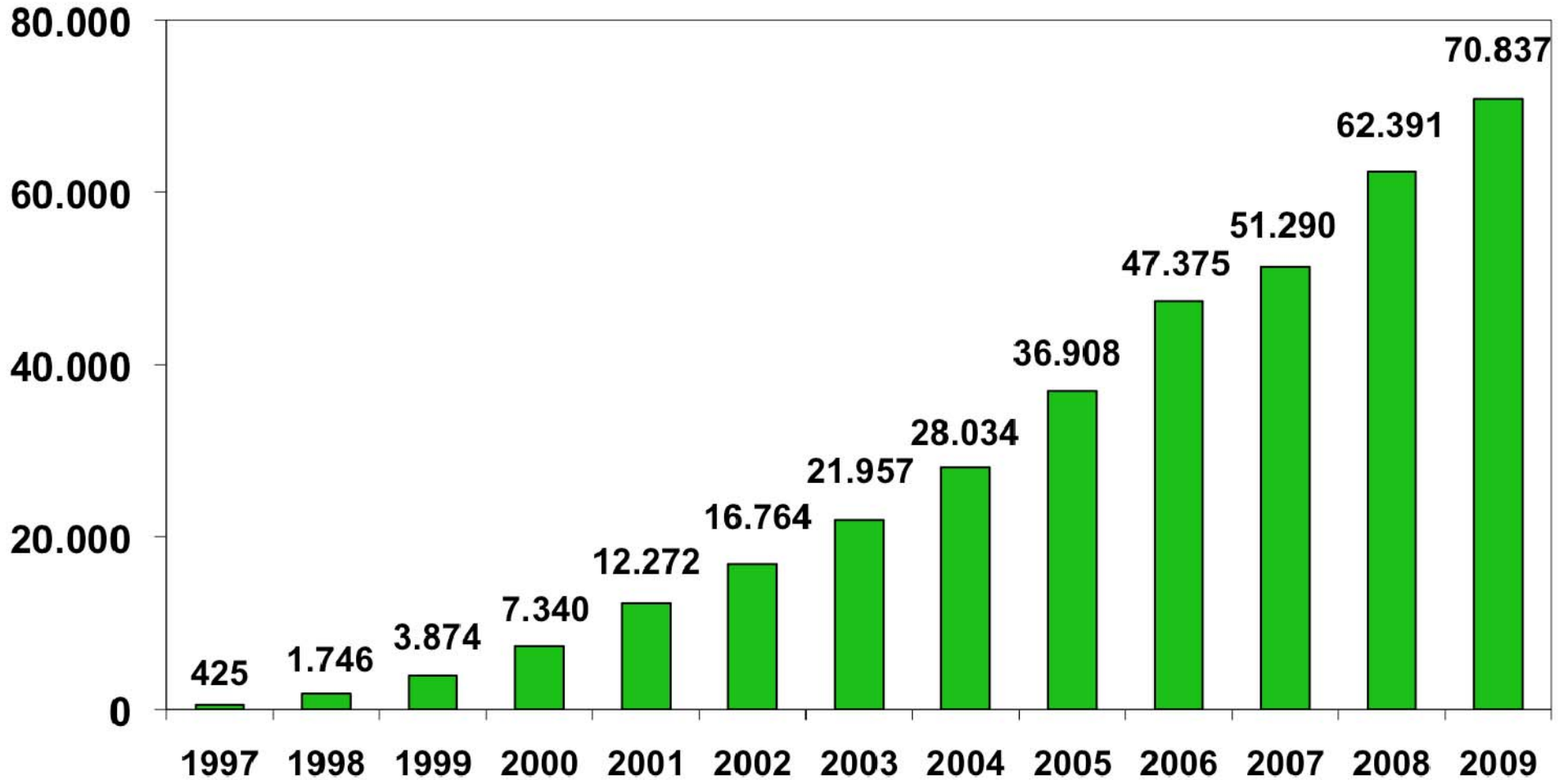
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More than 1000 community heating plants and 300 MW of combined heat and power plants use wood fuel



Cumulated number of residential pellet boilers in Austria



Source: Haneder, LKNÖ, April 2010

North American Pellet Industry

- » In 2008, total North American installed capacity was 4.2 million metric tons, up from 1.1 million in 2003
- » Over 80% of U.S. pellets in 2008 were shipped to in-country destinations
- » Most of the rest was exported to Europe, a growing trend boosted further by the handful of large plants geared to exports
- » By contrast, almost 90% of Canadian shipments were exported, mainly to Europe
- » Reflecting this difference in markets, most U.S. pellets were placed in 40-pound sacks, whereas over 80% of Canadian volume was shipped in bulk

US Biomass Markets for Wood Pellets

- » Residential
- » Commercial/Industrial Applications
- » Co-Firing
- » Gasification

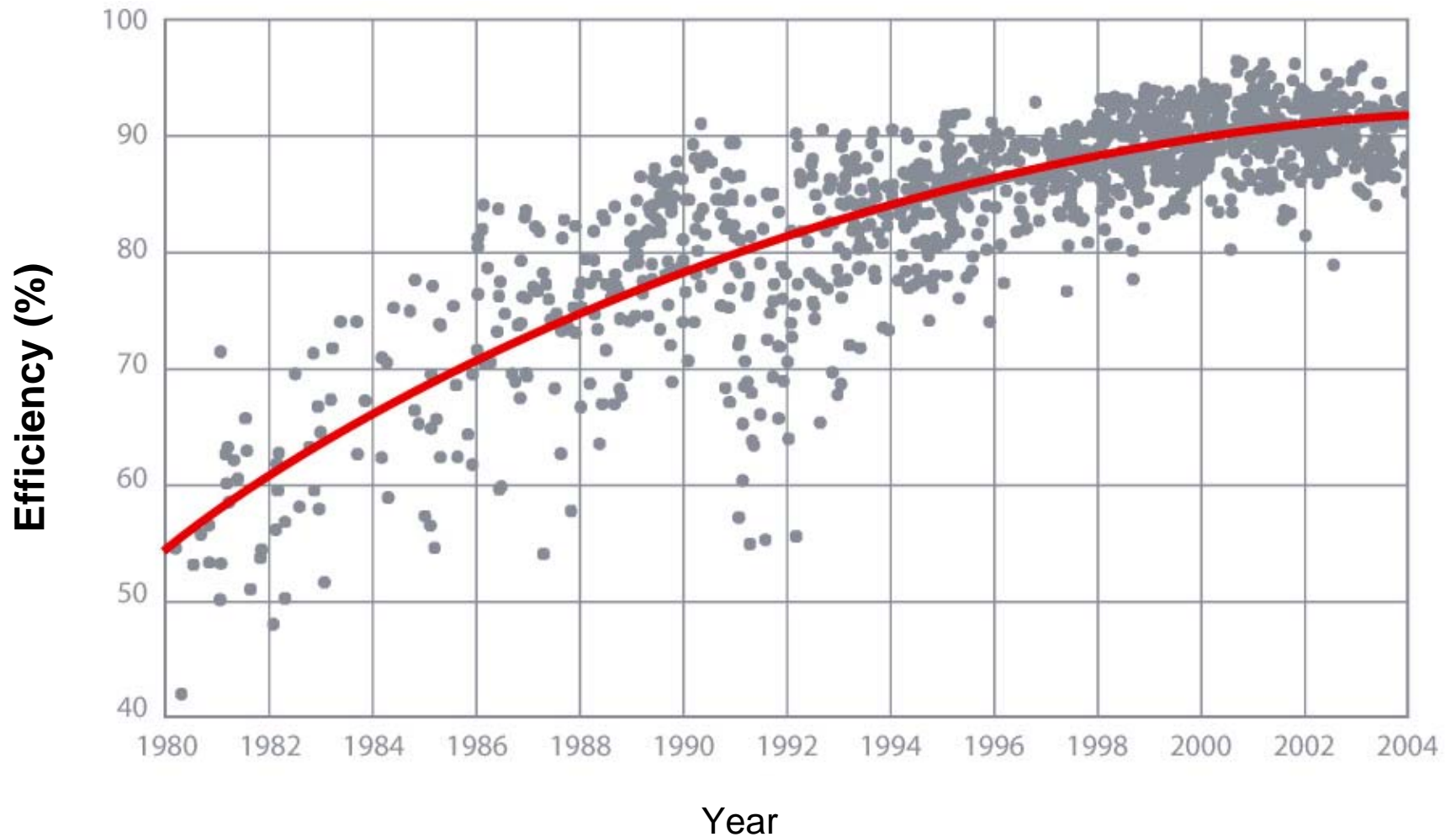
The European market is growing more than the US

- » Subsidies
- » Investment
- » Government Assistance/Mandate
- » European Union target to supply 20% of its energy needs from renewable sources by 2020, an ambitious goal difficult to achieve from indigenous sources alone
- » **All of the above are slow going in the US**

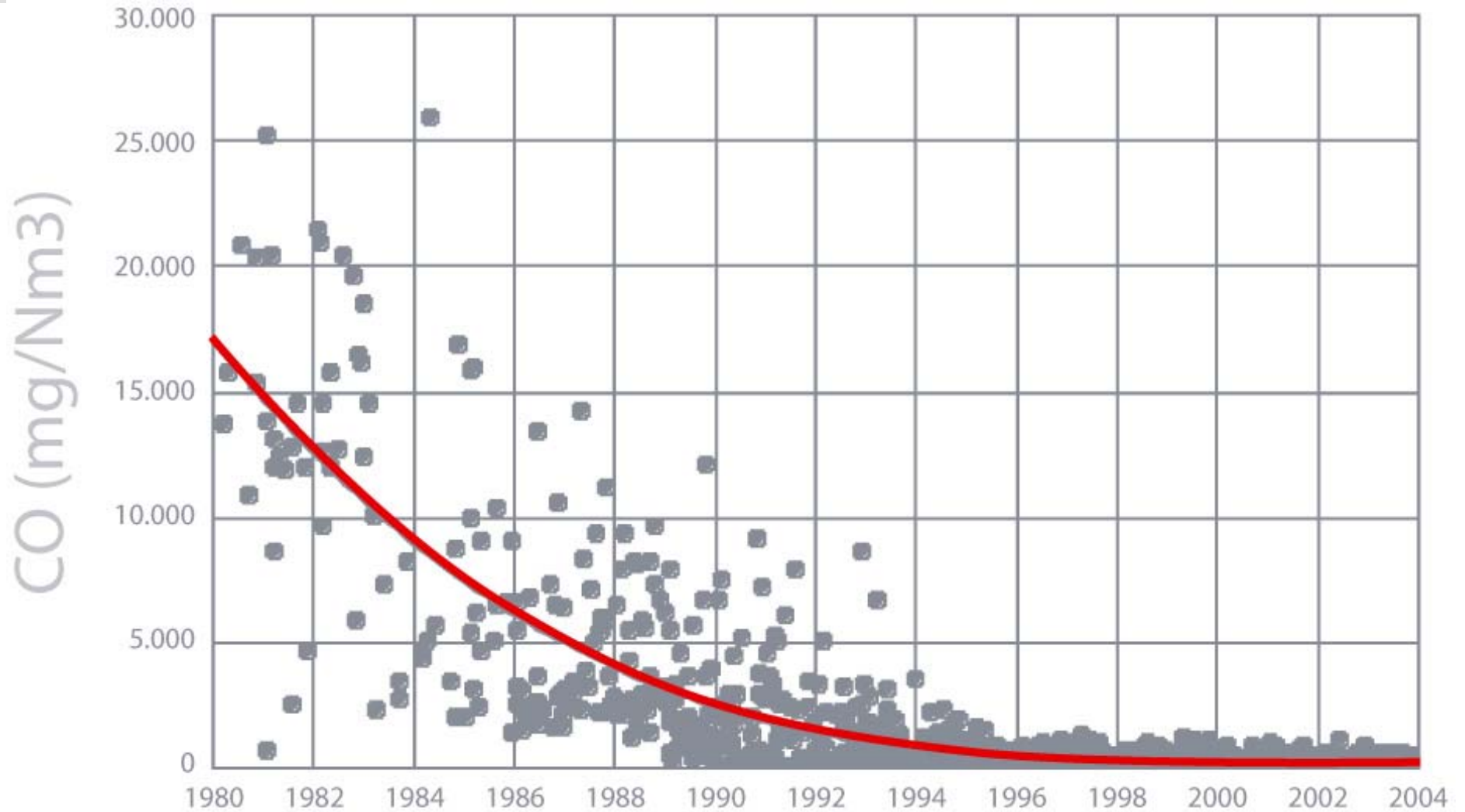
How wood use for energy became big in Austria

- » Starting point: considerable traditional use of firewood
- » 1980: clean air legislation forces wood boiler manufacturers to invest in major R&D efforts
- » 1980s: investment subsidies are established to support small forest owners by creating a market for small wood
- » 1997: first residential pellet boilers introduced – consumer driven boom
- » 2001 feed in tariff law creates boom of biomass power & CHP systems

The transition to modern wood heating: efficiency increase from 50% to >90% - LHV



Emissions from wood boilers – down by a factor of 1000



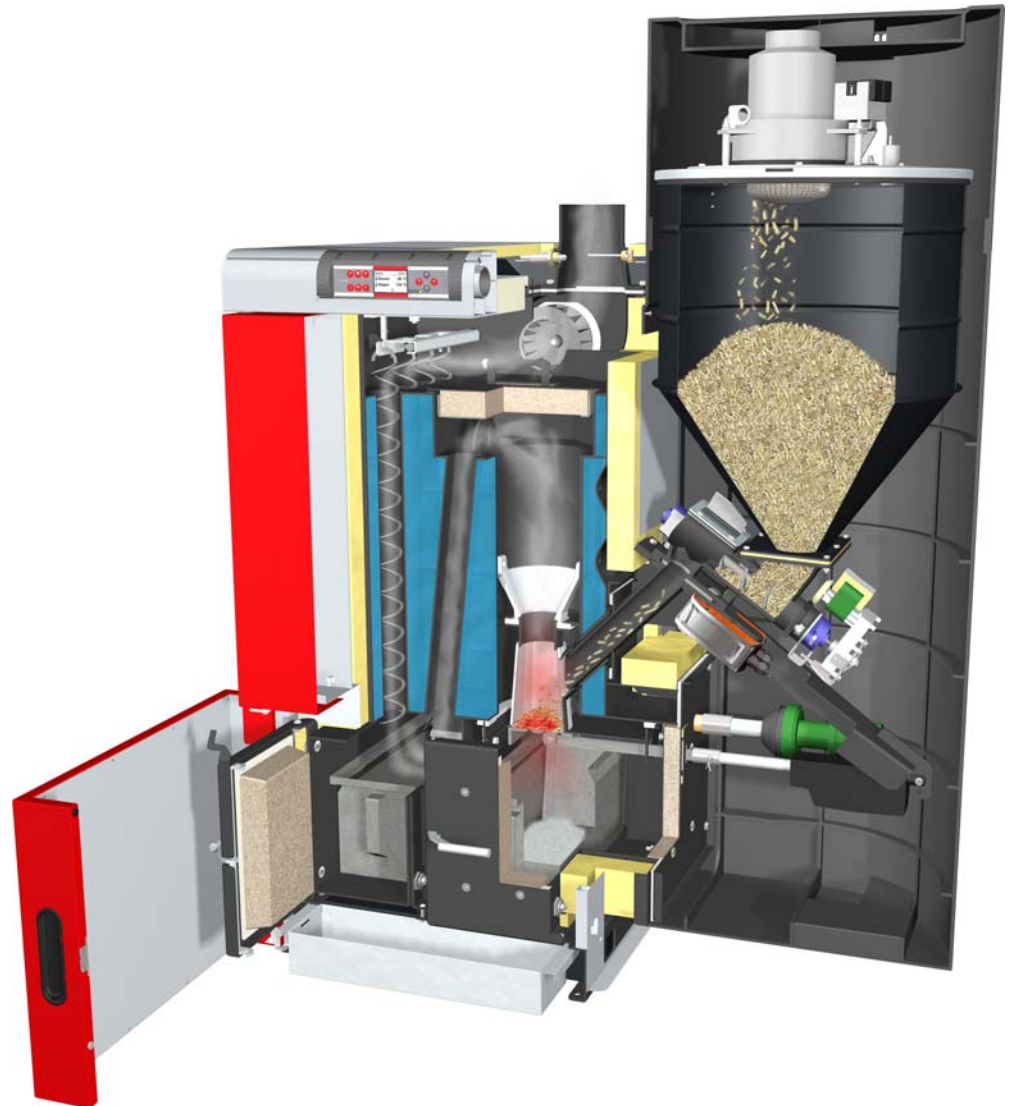
Wood chip boilers

- » Automatic operation
- » Efficiency > 90% (LHV)
- » Emissions < 10 mg/m³ CO
- » Power > 50 kW
- » Low fuel costs
- » Storage volume large



Pellet boilers

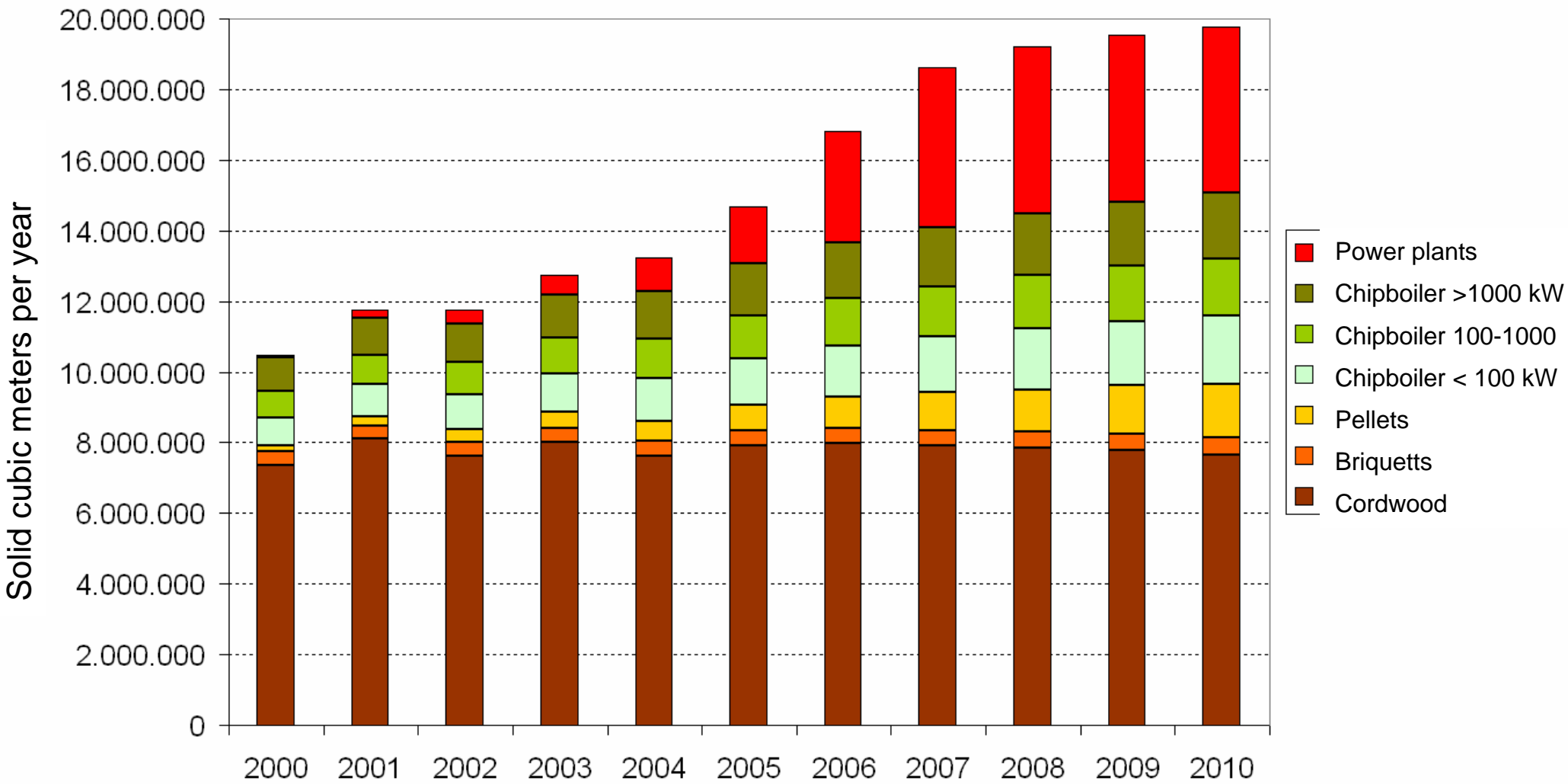
- » Suitable for residential and commercial use
- » Efficiency > 90%+ (LHV)
- » Emissions < 10 mg/m³ CO
- » Automatic fuel feeding from bulk storage
- » Very low user involvement & high reliability



Biomass district heating for communities



The contribution of different segments to biomass use



Key questions regarding wood energy use

- » How should we upgrade wood for fuel use?
- » How do the economics of wood fuels work – how do wood fuels compare to fossil fuels?
- » How do we deal with smoke from woodfuels?

How do we deal with smoke?

- » State of the art wood fuel boilers burn wood without any relevant emission of smoke!
- » Problem is solved with advanced combustion technology – **use it!**
- » What remains is the problem of communication!
- » Serious efforts are needed to inform local residents, the media, and policy makers

How should we upgrade wood for energy use?

- » By natural drying
- » By chipping AFTER drying
- » By pelletizing: drying, grinding & densification if fuels needs to be transported over larger distance or used for domestic heating
- » **NOT** by trying to turn it into a liquid fuel or into electricity – very high losses!
- » **One way of upgrading is to produce heat and sell the heat instead of the fuel**

The dilemma of building up a wood energy market

- » Competitiveness and efficiency of wood fuel use is highest in the heat sector
- » BUT it is a slow and complex process to develop this market that needs public support programs
- » Use of wood fuels in power plants can create very large demand quickly – large volumes but low prices for wood
- » The benefit of power plants: supply chains for wood fuels are developed that can serve heat markets later

Comparing costs and benefits of power & heat from pellets

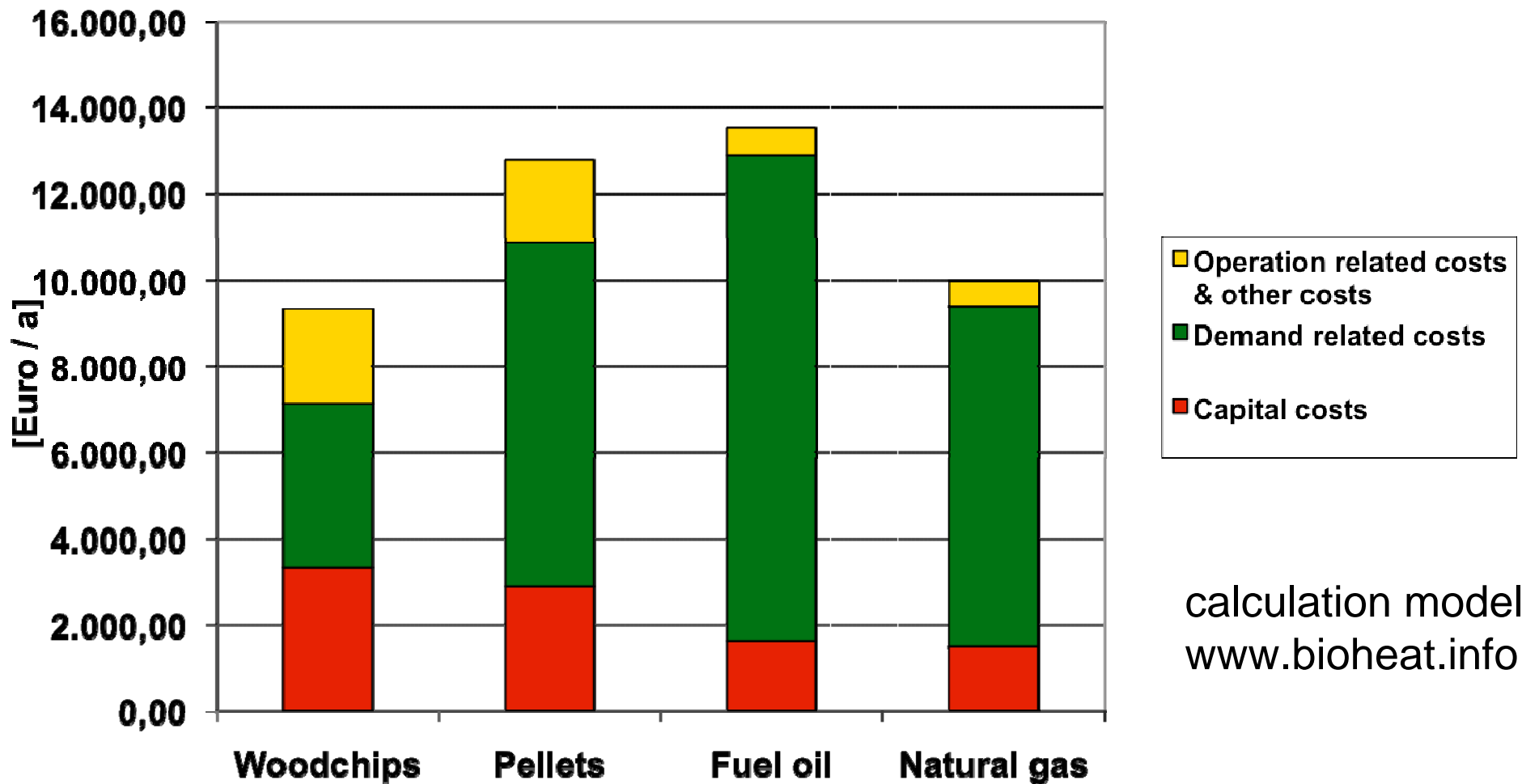
125.000 t Pellets p.a. 15 years	Pelletstoves	Powerplant
Number of users	50.000	1
Subsidy	650 \$ per stove	feed in premium 7,8 cent/kWh
Total costs of subsidy	32,5 Million \$	272 Million \$
Savings consumer	292 Million \$	0
Renewable energy delievered	9187 GWh	3491 GWh
Ex works price pellets	170 - 240 \$/t	110 – 130 \$/t

Conversion of wood fuel prices and fossil fuel prices Figures based on lower heating value (LHV)

- » 1 cord = 15.8 GJ = 4400 kWh = 15.02 Mbtu (20% water content)
- » 1 mt pellets = 16.9 GJ = 4700 kWh = 16.04 Mbtu
- » 1 gallon fuel oil = 0.133 GJ = 37.1 kWh = 0.126 Mbtu
- » 1 ft³ natural gas = 0.098 GJ = 0.27 kWh = 930 btu

The result:

Total heating costs per year



calculation model:
www.bioheat.info

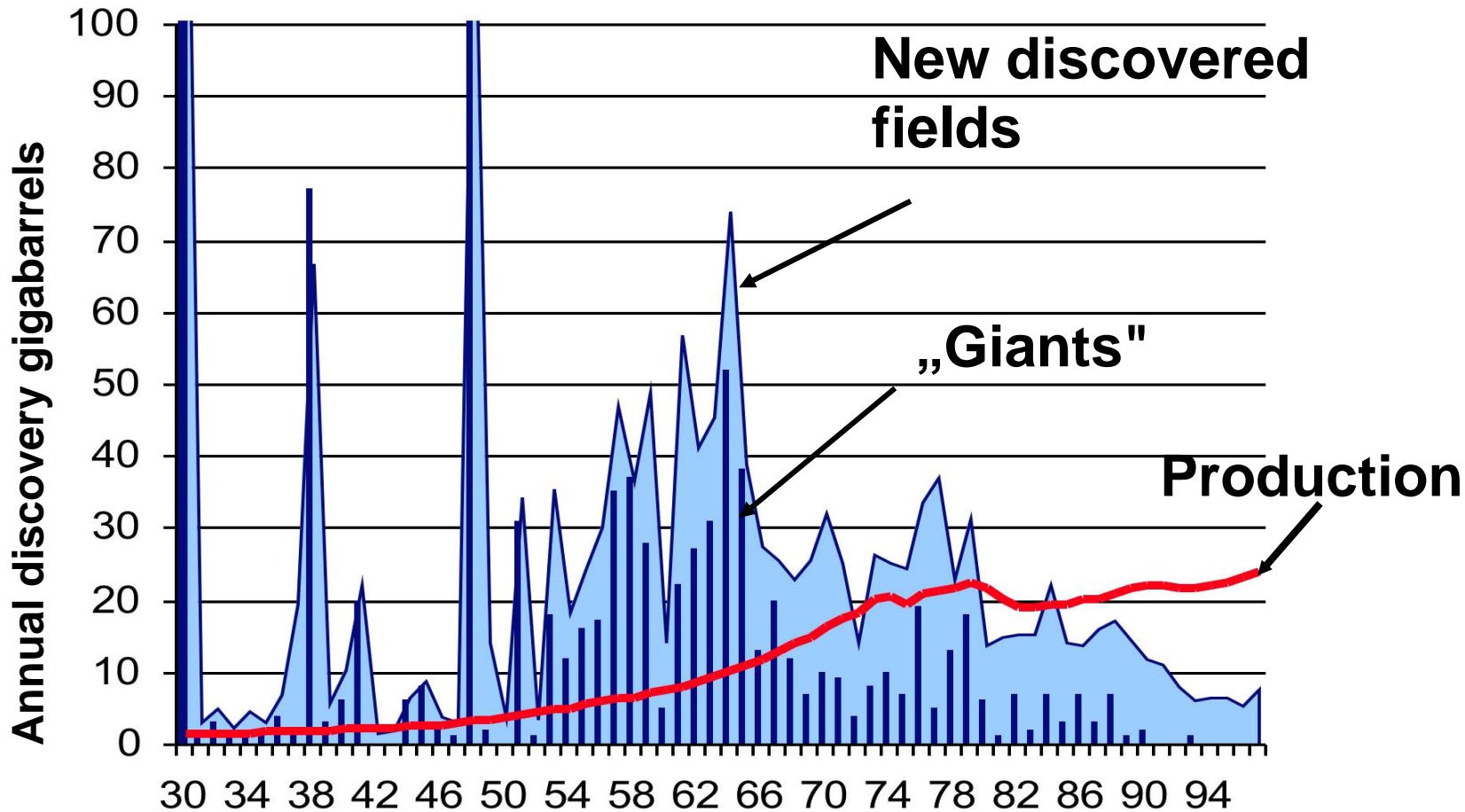
Conclusions for different options for biomass heating

- » Best economic choice: use of wood fuels in individual large buildings or “Micro grids” – heating of several large buildings
- » Good chances: residential use of wood fuels, particularly pellets in pellet stoves, pellet central heating stoves and pellet boilers
- » More difficult: District heating networks

How will the framework conditions for wood energy develop?

- » Factor with highest single impact: oil price
- » International energy agency sees major problems with oil supply ahead

Discoveries of new oil fields have been declining since 1965



Quelle: The world oil Supply 1930-2050, Petroconsultants

Conclusions

- » Wood fuels will become very valuable sources of energy as fossil fuel supply declines and prices fluctuate
- » The energy value of wood will be several times higher than today's value of wood – it will change the economics of forestry completely

Conclusions II

- » The use of wood for energy cannot happen from one day to another because it requires continues education
 - Efficient fuel production & logistics
 - Technical implementation: proper planning, installation, operation & maintenance of systems
 - *Supportive policy framework*
- » Learning by doing is the only way to get prepared!
- » Start to realize projects based on excellent equipment, single buildings with high heat demand and offer heat service contracts (maybe with suitable partners)

We are happy to share our experiences!

» www.bioheat.info

» www.propellets.at

» www.pelletheat.org

» Come over and look how wood energy use has developed in Austria!

» **proPellets will gladly be your host!**

**Thank you for your attention!
Questions?**

